



# Weekly Leader Board



## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

October 11, 2015

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$119,708	29
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$37,971	9
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Lemar, Mike	Sunshine State Agency	\$24,752	11
Ahlbum, Tim	Health Coverage Solutions	\$24,456	4
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$24,414	3
Hatton, Catherine E.	Long Island Insurance Solutions	\$22,754	19
Clark, John W.	Senior Solutions Insurance Agency	\$20,689	9
Concklin, Ron	Rosenberg-Concklin, Inc.	\$20,379	8
Barta, Devin M.	Barta Insurance Agency	\$19,116	7
Graham, Mark B.	AmeriLife - Career	\$16,056	22
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$14,508	1
Bowes, Barbara N.	Bowes Insurance Agency	\$13,907	2
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$13,199	4
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$13,116	4
Shackelford, Edward L.	The Assurance Group, Inc.	\$10,980	8
Costanzo, Nicholas P.	Costanzo Insurance Agency	\$10,702	2
Futurity First Insurance Group, Inc.		\$10,428	1
Maisonet, Joseph	Maisonet Insurance Agency	\$10,008	1
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Sheldon, Paul, CLU ChFC	Paul Sheldon Insurance & Benefits Planning	\$9,768	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$9,539	5
Schwartz, Scott J.	Insurance Protection Services	\$8,960	1
Senior Services of North America, Inc.		\$8,216	4
Wroblewski, Robert M.	SOS Insurance Group	\$7,704	5
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$7,578	1
Butler, Brian	Butler Insurance Agency	\$6,720	1
Klein, Stuart B.	Klein Insurance Agency	\$6,468	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$6,420	1
American Eagle Consultants, Inc.		\$6,203	4
Abadjian, Pierre	Abadjian Insurance Group	\$5,604	1
Maisto, Stephen	Senior Health Solutions	\$5,208	1
Chacon, Cesar	The Insurance Hub	\$5,172	2
Abbatiello, Vincent	Mainstay Retirement Solutions	\$5,160	1
Rosati, Lisa	Rosati Insurance Agency	\$5,148	2



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#### Bronze Producers (\$2,500 - \$5,000)

Centurion Agency, Ltd.		\$4,896	2
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$4,596	2
Statkewicz, Thomas G.	Sylvan-James Associates, Inc.	\$4,492	2
Stiffler, Harold	Stiffler Insurance Agency	\$4,320	2
Lerner, Stanford J.	Lerner Insurance Agency	\$4,308	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$4,182	2
Hirsch, Susan J.	Hirsch Insurance Agency	\$4,020	2
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,983	1
First Insurance Enterprises, Inc.		\$3,909	1
Adelson, Andy G.	Adelson Insurance Agency	\$3,804	1
Graham, Carter	Shoreline Financial	\$3,804	1
Arlein, David	Arlein Insurance Agency	\$3,768	1
Contemporary Employee Plans, Inc.		\$3,768	1
WCI Brokerage Corporation		\$3,764	1
Horn, Stanley J.	Horn Insurance Agency	\$3,600	1
Royston, Theodore	Royston Insurance Agency	\$3,576	1
Aberman, Howard S.	Aberman Insurance Agency	\$3,568	1
Malpigli & Associates Insurance Agency, Inc.		\$3,504	1
Pavone-Bahlkow, Valerie J.	Pavone-Barlkow Insurance Agency	\$3,504	1
Stamper, John W.	Choice Plus Benefits	\$3,467	1
Dolgoff, Peter	Dolgoff Insurance Agency	\$3,454	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$3,359	1
Long Island Health Plans, Inc.		\$3,348	1
Turner Management Company		\$3,324	1
Bledsoe, Forrest L.	Chamber Health Plans, Inc.	\$3,024	1
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$3,024	1
Thorpe, James W.	Thorpe Insurance Agency	\$2,952	1
Wittorf, Gene	Wittorf Insurance Agency	\$2,940	1
Reilly, Frank A.J.	Reilly Insurance Agency	\$2,844	1
Agent Pipeline, Inc.		\$2,724	2
Buck, James L.	Buck Insurance Agency	\$2,676	1
Stanton, David R.	Gateway Insurance, Inc.	\$2,670	1
Fey, Robert	Fey Insurance Agency	\$2,592	1



## Writing Agents

### Combined Health/Life

FOR THE WEEK ENDING

October 11, 2015

#### Diamond Producers (\$20,000 & Above)

#### Platinum Producers (\$15,000 - \$20,000)

Ahlbum, Tim	\$18,720
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#### Gold Producers (\$10,000 - \$15,000)

Sakharoff, Richard D.	\$14,508	Holdren, Charles E.	\$10,462
Barta, Devin M.	\$14,340	Sephton, Debra L.	\$10,428
Ripoll, Glenn A.	\$12,540	Payant, Thomas A.	\$10,008
Kraus, Bratone T.	\$12,048		

#### Silver Producers (\$5,000 - \$10,000)

Jaffe, Joseph A.	\$9,828	Stevens, Ray	\$6,202
Sheldon, Paul, CLU ChFC	\$9,768	Chester, Susan L.	\$5,984
Gordon, Aaron	\$9,443	Sachs, Kerry	\$5,952
Schwartz, Scott J.	\$8,960	Lobdell, Deborah H.	\$5,868
Forrest, Phillip	\$7,775	Ottovogio, Xiomara	\$5,868
Stevens, Jason	\$7,750	Rhoads, Trent E.	\$5,620
Ulayyet, Fred M.	\$7,578	Branch, Beth	\$5,604
Rose, Vicki A.	\$6,720	Gold, Matthew	\$5,604
Holzman, Robert	\$6,612	Catron, Edward A.	\$5,580
Klein, Stuart B.	\$6,468	Maisto, Stephen	\$5,208
Nordstrom, Timothy W.	\$6,420	Esch, Jagger W.	\$5,196
Gilbert, Brian	\$6,228		

#### Bronze Producers (\$2,500 - \$5,000)

Westrich, William	\$4,308	Taddei, Theodore R. Jr.	\$3,276
Ahmed, Nur N.	\$4,152	Edwards, Jackson IV	\$3,120
Kraus, Bernard	\$4,144	Handal, Charles J.	\$3,108
Strehlke, James A.	\$3,909	Ahlbum, Jon	\$3,104
Adelson, Andy G.	\$3,804	Bullard, Janet C.	\$3,024
Mairano, Alexander E.	\$3,804	Fingeret, Benjamin W.	\$3,024
Velez, Gil	\$3,804	Knight, Janet M.	\$3,024
Arlein, David	\$3,768	Thorpe, James W.	\$2,952
Rashkin, James A.	\$3,768	Wittorf, Gene	\$2,940
Putterman, Stephen M.	\$3,764	Wacks, Howard	\$2,929
Lembcke, Julia G.	\$3,707	Earle-Dennis, Camile T.	\$2,927
Mangini, Nicholas L.	\$3,648	Franco, Salvador	\$2,927
Mangini, Rosemary	\$3,624	Goodman, Carol	\$2,927
Horn, Stanley J.	\$3,600	Kio, Phillip L.	\$2,868
Royston, Theodore	\$3,576	Pangborn, Theresa M.	\$2,846
Aberman, Howard S.	\$3,568	Patterson, Adam D.	\$2,846
Valdes, Jorge A.	\$3,564	Deross, William P.	\$2,844
Malpigli, Frank W.	\$3,504	Dibisceglie, Darrin J.	\$2,844
Graham, Christopher C.	\$3,479	Laughlin, James A.	\$2,844
Stamper, John W.	\$3,467	Reyer, Jerome H.	\$2,844
Dolgoft, Peter	\$3,454	Saylor, Dexter R.	\$2,844
Lepage, Kenneth L. Jr.	\$3,360	Wilson, Matthew J.	\$2,844
Zum Tobel, Marc G.	\$3,359	Abbateello, Vincent	\$2,832
Fertig, Robert G.	\$3,348	Graham, Christopher N., CLU	\$2,771
Turner, Christopher C.	\$3,324	Buck, James L.	\$2,676
Lange, Stephen R.	\$3,300	Gallo, Darren M.	\$2,676
Lemar, Fred W. Jr.	\$3,287	Stanton, David	\$2,670
Gratzon, Peter	\$3,276	Cunningham, Wayne N.	\$2,592
Pucci, Katya	\$3,276	Cafone, Louis	\$2,569